



CONSULTING CAPABILITIES

ODOYO CONSULTANCY

Clear strategy. Stronger systems. Measurable action.

Odooyo Consultancy helps mission-driven organizations clarify complex challenges, align people and priorities, strengthen programs and operating systems, and turn important ideas into practical implementation.

SERVING Nonprofits | Schools | Foundations | Public agencies | Universities | Community initiatives

Core capabilities

Strategy & organizational development

Create shared direction and an executable path forward. *Strategic and transition planning; assessments; leadership and governance alignment; implementation roadmaps.*

Program innovation & operational improvement

Design, strengthen, and scale programs with clearer systems and ownership. *Program and portfolio design; workflow mapping; operating models; pilot and scaling strategy.*

Partnerships & sustainable growth

Build credible partnerships and more durable models of support. *Partnership strategy; revenue diversification; social-enterprise models; proposals and pitches.*

Community intelligence & impact

Turn lived experience and stakeholder knowledge into better decisions. *Listening and survey strategy; youth voice; challenge mapping; evaluation frameworks; dashboards and recommendations.*

WAYS TO ENGAGE

Strategic projects | Facilitated processes | Embedded advisory | Speaking and learning

Delivery principles

- Senior-led: direct access to Patrick from discovery through handoff.
- Collaborative: work designed with the people closest to the issue.
- Implementation-grounded: clear roles, usable tools, and practical next actions.

Flagship engagement

STRATEGY-TO-ACTION SPRINT

A focused 4-6 week engagement that turns a consequential challenge, stalled priority, or emerging opportunity into a clear, owned, and actionable 90-day path forward.

Best used when

- Priorities compete or shared ownership is unclear.
- Partners and stakeholders need alignment.
- A promising idea needs structure before major investment.

You leave with

- Organizational challenge assessment
- Stakeholder alignment session
- Strategic priorities and action roadmap
- Roles and accountability map
- 90-day implementation plan

Selected evidence

- Designed and led entrepreneurship and experiential-learning programs supporting more than 150 student ventures and innovation projects from 2013 to 2019.
- Built and led multi-site and multi-county service operations, including AmeriCorps programming across four Central Florida counties.
- Selected advisory engagements include YouthRoots, United Global Outreach, Homeless Services Network of Central Florida, and Community Connections Transportation.

Engagement flow

01 Discovery

Clarify the decision, challenge, context, and fit.

03 Collaborative delivery

Work with the people closest to the issue, with clear checkpoints.

02 Defined scope

Agree on outcomes, deliverables, roles, timing, and investment.

04 Handoff

Translate findings into ownership, tools, and practical next actions.

THE ORGANIZED IMPACT FRAMEWORK

See the system > Design with people > Build capabilities > Catalyze action > Sustain transformation

The first conversation focuses on your decision, context, and fit. Scope and investment are confirmed before work begins.

START WITH THE CHALLENGE

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Greater Orlando, Florida | Working across the United States and internationally