

PATRICK O. ODOYO



STRATEGY · INNOVATION · COMMUNITY IMPACT LEADER

Greater Orlando, Florida | +1 (689) 444-9588 | patrick@patrickodoyo.com | linkedin.com/in/patrick-odoyo | patrickodoyo.com

EXECUTIVE PROFILE

Strategy, operations, and community-impact leader with 10+ years of professional leadership and more than 20 years of community engagement across the United States and Africa. Founder, consultant, and senior program leader who helps schools, nonprofits, universities, foundations, public agencies, and community organizations clarify direction, strengthen programs and operations, build partnerships, and translate complex ideas into measurable action. Combines enterprise-level planning with hands-on delivery across operating models, budgets, grants, compliance, teams, technology, evaluation, revenue development, and implementation.

CORE LEADERSHIP CAPABILITIES

Strategy & Operations: Strategic planning and execution · Operating models · Organizational development · Process improvement · Change and implementation

Program & Financial Leadership: Program and portfolio management · Budget and grant stewardship · Compliance and reporting · Revenue development

Technology, Data & Partnerships: Technology implementation · Data-informed improvement · Stakeholder alignment · Cross-sector partnerships

SELECTED IMPACT

- Founded and scaled two mission-driven organizations operating across the United States and internationally.
- Directed multi-site and multi-county programs spanning recruitment, supervision, compliance, performance reporting, partnerships, and budgets.
- Designed and led entrepreneurship and experiential-learning programs supporting more than 150 student ventures and innovation projects across higher-education roles from 2013 to 2019.
- Built cross-sector collaborations among schools, universities, nonprofits, government agencies, industry, and communities.

PROFESSIONAL EXPERIENCE

Founder & Principal Consultant

2023-Present

Odoyo Consultancy | Greater Orlando, FL

- Lead strategy and organizational-development engagements for mission-driven organizations navigating growth, change, strategic alignment, operating challenges, or consequential opportunities.
- Apply the Organized Impact Framework - see the system, design with people, build capabilities, catalyze action, and sustain transformation - to convert complexity into shared priorities, accountable ownership, and implementation.
- Created the 4-6 week Strategy-to-Action Sprint, guiding teams from challenge assessment and stakeholder alignment to strategic priorities, role clarity, and an owned 90-day implementation plan.
- Selected consulting and advisory engagements include YouthRoots, United Global Outreach, Homeless Services Network of Central Florida, and Community Connections Transportation.

AmeriCorps Program Director

2024-Present

READ USA Inc. | Jacksonville, FL

- Lead strategic planning and multi-site AmeriCorps program operations, including recruitment, training, supervision, compliance, partner coordination, and performance reporting.
- Manage program budgets and funder requirements while developing data-informed strategies to improve efficiency, outcomes, accountability, and sustainability.

Founder & CEO

2020-Present

Young InnoPreneurs Inc. | Orlando, FL

- Founded and lead a youth innovation and experiential-education organization helping young people move from problem discovery to practical solutions, ventures, and community-impact projects.
- Direct organizational strategy, curriculum and program design, partnership development, facilitator preparation, evaluation, funding, and operations across a pathway from sixth grade through one year after college.
- Built school, college, nonprofit, and community partnerships and developed grant-, sponsorship-, and earned-revenue approaches designed to support sustainable growth.

PROFESSIONAL EXPERIENCE (CONTINUED)

Founder & President

2010-Present

Friends of Dago Inc. | *United States & Kenya*

- Founded and lead an international nonprofit connecting partners in the United States and Kenya around locally led priorities in education, health, economic empowerment, mentorship, environmental sustainability, and social development.
- Direct strategy, program operations, fundraising, stakeholder engagement, and partnership development across U.S. and Kenyan initiatives.
- Built collaborations with NGOs, universities, and community organizations and led global service-learning programs grounded in community priorities.

AmeriCorps Program Director

2021-2023

Senior Resource Alliance | *Orlando, FL*

- Built and scaled a multi-county AmeriCorps program serving Brevard, Orange, Osceola, and Seminole counties, expanding coordinated service delivery and organizational reach.
- Managed program infrastructure, member support, training, budgets, grant compliance, financial and performance reporting, and multi-stakeholder partnerships.
- Implemented operating systems that strengthened delivery consistency, accountability, efficiency, and organizational reach.

Staff Director, Social Impact Hub

2017-2019

Rollins College | *Winter Park, FL*

- Directed strategy, operations, staffing, and budget for a campus-wide social innovation and entrepreneurship hub.
- Launched accelerators, competitions, experiential programs, and faculty-development initiatives supporting student and faculty changemakers.
- Built cross-campus and community partnerships and advanced institutional changemaking through national networks, including Ashoka U.

Innovation & Entrepreneurship Consultant and Adjunct Professor

2015-2017

University of Evansville | *Evansville, IN*

- Designed entrepreneurship and changemaking initiatives, including the Changemaker Challenge, which expanded into a statewide program.
- Taught international business, social entrepreneurship, and microfinance and advised student-led innovation and social-impact initiatives.
- Led experiential-learning programs in Africa and Latin America connecting academic work with community priorities.

Business Education Teacher

2012-2015

Evansville Vanderburgh School Corporation | *Evansville, IN*

- Delivered business and entrepreneurship education and developed applied curriculum focused on innovation and workforce readiness.
- Used project-based learning and community partnerships to connect classroom concepts with practical career preparation.

EDUCATION

M.S., Public Service Administration | University of Evansville

B.S., Information Systems & Technology | United States International University-Africa

LEADERSHIP, RECOGNITION & LANGUAGES

Leadership: IDEAS For Us, Board Member · Startup Weekend Orlando, Steering Committee · FusionFest, Steering Committee

Recognition: Martin Luther King Jr. Rising Star Service Award, University of Evansville (2023) · Young and Upcoming Promising Leader, Evansville Business Journal (2013)

Languages: English, Luo, and Swahili